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**EDUCATION SESSIONS**



## **2018 PDP COURSE DIRECTORY**

For NBAA's Professional Development Program

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# 2018 PDP COURSE DIRECTORY

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Welcome to the *2018 PDP Course Directory*, where you can explore the wealth of learning opportunities offered by the NBAA Professional Development Program (PDP). Through enrollment in PDP courses, instructors with real-world experience in the business aviation industry will provide you with quality instruction to help you increase your professional knowledge and advance your career goals.

A range of customized PDP courses are offered by NBAA and other education providers year-round at convenient locations across the country, as well as via distance and online learning – ideal for professionals in a fast-moving industry like business aviation.

Details about the 2018 program are outlined in this booklet and on the NBAA website at [www.nbaa.org/pdp](http://www.nbaa.org/pdp). For more information, contact NBAA at [pdp@nbaa.org](mailto:pdp@nbaa.org).

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**Plan ahead. Register early!**

(202) 783-9000 • [pdp@nbaa.org](mailto:pdp@nbaa.org) • [www.nbaa.org/pdp](http://www.nbaa.org/pdp)

# ABOUT THE PROGRAM

NBAA's Professional Development Program (PDP) was developed to prepare business aviation professionals for management roles within business aviation flight departments. The program encourages participation in coursework, recognizes outstanding participants and rewards those seeking careers in business aviation. Anyone who occupies or aspires to a management position in a company involved with business aviation is encouraged to participate.

PDP courses teach the skills needed to be an effective manager, which are the same regardless of a person's specialty background. All members of the flight department are good candidates for management training, whether supervisory pilots, maintenance personnel, line service personnel, schedulers, dispatchers or flight attendants.

Established training organizations and educational institutions, known as approved PDP providers, offer courses year-round through a variety of convenient and flexible delivery methods, including on-site seminars, courses and video instruction. To date, over 11,000 courses have been completed.

Courses are offered in five specialized areas, known as PDP objectives:

- **Business Management** – Management issues related to financial matters of the flight department, as well as contracting, confidentiality and community relations.
- **Human Resources** (formerly Personnel Management) – Management issues related to staffing, training, performance and compliance with human resource requirements.
- **Leadership** – Issues related to strategic planning, team building, decision-making, communication and currency with professional knowledge.
- **Operations** – Management issues related to the operation of aircraft to ensure safe and efficient service.
- **Aircraft Maintenance & Facilities Services** (formerly Technical and Facilities Services) – Management issues related to aircraft, facilities and ground support equipment.

Students earn a certificate of achievement for each PDP course completed. Later, the student receives a PDP completion plaque that can be customized to show the level of achievement as he or she progresses through the program.

All PDP objectives are designed to prepare students for participation in NBAA's Certified Aviation Manager (CAM) program, which is covered in greater detail on the next page and online at [www.nbaa.org/cam](http://www.nbaa.org/cam).

## ABOUT NBAA

Founded in 1947 and based in Washington, DC, the National Business Aviation Association (NBAA) is the leading organization for companies that rely on general aviation aircraft to help make their businesses more efficient, productive and successful. NBAA members get a registration discount on not only NBAA PDP courses, but also other major NBAA events like the Business Aviation Convention & Exhibition, annual conferences and regional forums.

Not a member? Contact NBAA at (800) FYI-NBAA or [info@nbaa.org](mailto:info@nbaa.org), or join today by visiting [www.nbaa.org/join/pdp](http://www.nbaa.org/join/pdp).

## PRICING AND REGISTRATION

NBAA courses are those administered directly by the association and typically held in conjunction with NBAA's Business Aviation Convention & Exhibition (NBAA-BACE) and other association conferences throughout the year.

### FOR NBAA COURSES

Members receive a discount on all NBAA courses. In 2018, one-day NBAA PDP courses are \$625 for NBAA members and \$780 for non-members. Two-day courses are \$1,025 for NBAA members and \$1,180 for non-members.

Exceptions to these prices include:

- Flight Operations Manual Workshop: \$2,080 for members and \$2,225 for non-members (without manual: \$1,025 for members, \$1,180 for non-members)
- Technical Operations Manual Workshop: \$680 for members and \$830 for non-members

The latest information about course pricing and registration can be found on the NBAA web site at [www.nbaa.org/events](http://www.nbaa.org/events). All pricing is subject to change.

### FOR OTHER PROVIDER COURSES

For PDP courses not hosted by NBAA, see the All Courses by Provider section. Contact individual PDP providers for the latest schedule and registration instructions.

## CERTIFIED AVIATION MANAGER PROGRAM

### TAKE THE NEXT STEP: BECOME A CAM

By enrolling in Professional Development Program courses, you're taking an important first step in preparing yourself for a management role in your company. But did you know that enrolling in PDP courses is also an ideal means of preparing to become a Certified Aviation Manager (CAM)?

NBAA's CAM program identifies qualified professionals to lead flight departments and companies that use business aircraft. Through certification, applicants demonstrate to the business aviation community that they have reached a distinct level of industry knowledge and skill, and are prepared for leadership roles.

### ACCREDITED AND APPROVED FOR VA BENEFITS

NBAA's CAM program is the first in the aviation industry to receive accreditation from the National Commission for Certifying Agencies (NCCA), demonstrating that the credential is a valid measure of readiness to be an aviation manager.

It is also approved as a U.S. Department of Veterans Affairs License and Certification site. Veterans who have tested to become CAMs since Sept. 30, 2014, may apply for GI Bill education benefits, and receive reimbursement of the CAM examination fee.

Ascend in your business aviation career and join the ranks of esteemed aviation professionals who already have been recognized as CAMs. To begin the application process or for more information, visit [www.nbaa.org/cam](http://www.nbaa.org/cam).

## NBAA COURSES BY DATE

NBAA hosts several PDP courses throughout the year as part of its association events calendar. The following 2018 NBAA events, listed by date, will be taught by approved PDP providers on behalf of the association.

Additional courses offered by other approved PDP providers are listed arately in this course directory. Events are subject to change; for the latest information, visit **www.nbaa.org/events**.

**FEB. 5, 2018**

### **Leading with a Vision**

Meets Objectives: L1, L2

*Presenter: Scott Moore, CAM, Moore Life Leadership, LLC*

Location: Long Beach, CA | Time: 7:30 a.m. – 5:00 p.m.

How do you lead without authority? How can you make a positive difference in your own life, and in the lives of others? How can you be recognized as a leader in your organization? By attending this course, attendees will learn how to lead and inspire your coworkers by creating a personal leadership vision. Practice the communication skills needed to increase connection with the people in your life, and learn how to work and lead in alignment with your core values. Invest in your ability to lead and inspire others.

Held in conjunction with the 2018 NBAA Schedulers & Dispatchers Conference.

**FEB. 6, 2018**

### **Creating and Leading an Invaluable Service Culture**

Meets Objective: L3

*Presenter: ServiceElements International, Inc.*

Location: Long Beach, CA | Time: 7:30 a.m. – 5:00 p.m.

Flight department staff and aviation service providers will learn tools and techniques to elevate their department's service culture, increase customer satisfaction levels and improve teamwork amongst internal customers, all in an effort to support the organizational mission to enhance product and service value to their passengers and customers.

Held in conjunction with the 2018 NBAA Schedulers & Dispatchers Conference.

**FEB. 26, 2018**

### **Regulatory Compliance & Documentation**

Meets Objective: Ops3

*Presenter: Kent Jackson & Kali Hague, JetLaw, LLC*

Location: San Diego, CA | Time: 7:30 a.m. – 5:00 p.m.

This course is designed to give flight department personnel an overview of the various federal and state regulatory requirements facing aircraft owners and operators, and methods for compliance with those requirements.

The course will expose students to the major compliance requirements of the DOT, FAA, IRS, TSA, OSHA, DOA and many other federal and state agencies. Students will then work through record-keeping techniques and best practices, as well as discuss audit standards and safety management systems. The course culminates in an exercise in which students are asked to put their knowledge into practice to address several common scenarios facing flight departments.

Held in conjunction with the 2018 NBAA Leadership Conference.

**MARCH 30, 2018**

### **When Leaders Talk: Mastering Communication Skills**

Meets Objective: L4

*Presenter: Jodie Brown, Summit Solutions*

Location: Las Vegas, NV | Time: 7:30 a.m. – 5:00 p.m.

Aviation professionals who find themselves in leadership positions within the business aviation industry will learn strategies to improve their communication skills and performance. Emphasis is placed on the ability to disseminate information using effective verbal and non-verbal communication strategies to engage personnel and enhance performance. Participants will address specific and practical aviation challenges, and explore how to best use their social networks to succeed.

Geared toward business aviation issues that address Part 91, Part 135, Part 145 operations, FBOs and support operations, this course is relevant to pilots, managers and any other aviation leaders who want to improve their communication skills and effectiveness.

This course is held in conjunction with the 2018 NBAA International Operators Conference.

**MAY 4, 2018**

### **Technical Operations Manual Workshop**

Meets Objective: T8

*Presenter: NBAA and Leonard Beauchemin, AeroTechna Solutions, LLC.*

Location: Albuquerque, NM | Time: 7:30 a.m. – 5:00 p.m.

This workshop is a must for leaders of both new and legacy flight departments, as well as a career development opportunity for those seeking greater reward. The objective of the course is to provide the necessary knowledge to create a document that clearly states a company's execution of aircraft maintenance, ground and hangar operations. The goal of such a document is to ensure clarity, identify responsibility, point accountability and avoid "willful non-compliance." The workshop highlights the integration of IS-BAO standards, FAA regulatory requirements and NBAA current operational excellence practices as identified by the NBAA Maintenance Committee.

Held in conjunction with the 2018 NBAA Maintenance Conference.

**JUNE 11, 2018**

### **Cybersecurity Risk Management for Flight Departments**

**Meets Objective:** BM5, BM8, AF4

*Presenter: Satcom Direct, Inc.*

Location: Washington, DC

The presentation is proposed for two to three hours, divided into three parts: (i) basics of aircraft connectivity and networking, including an overview of how ground-based networks interface with aircraft networking components (hardware and software); (ii) basics of cybersecurity risks and challenges specific to the aviation context; and (iii) an overview of regulations and laws related to privacy and cybersecurity.

The common purpose of all three parts will be developing a greater understanding of potential cybersecurity risks along with mitigation techniques and strategies in aviation, and on the role that business aviation professionals as key stakeholders in the modern connected environment. Each module can be tailored with greater or lesser emphasis on any given objective as desired to meet the needs of specific NBAA audiences.

Held at NBAA headquarters in Washington, DC.

**JUNE 12, 2018**

### **Organizational Risk Management**

**Meets Objectives:** BM8

*Presenter: NBAA*

Location: Washington, DC | Time: 7:30 a.m. – 5:00 p.m.

NBAA's PDP Course on organizational risk management – also known as enterprise risk management – will prepare participants to better understand and respond to risks, mitigate risk exposure through common established frameworks, more fully integrate the business aircraft operation into the company's risk management strategy, and apply competencies at the enterprise level.

Held at NBAA headquarters in Washington, DC.

**SEPT. 13-14, 2018**

### **Management Fundamentals for Flight Departments Workshop**

**Meets Objective:** L2, L3

*Presenter: NBAA and Walter Kraujalis, AeronomX*

Location: Washington, DC | Time: 7:30 a.m. – 5:00 p.m.

This two-day workshop gives flight department managers key information about safe operations, regulatory compliance, basic management practices, budgeting and accounting, cost controls, vendor selection and tracking, records and reports, planning for the future and other issues. Other topics covered in the workshop include: personnel issues, internal and external communications, case studies, templates and forms and checklists that are useful in daily flight management.

Held at NBAA headquarters in Washington, DC.

OCT. 14, 2018

## SMS From the Top Down

Meets Objective: L7

*Presenter: Sunshine McCarthy, Baldwin Aviation Safety & Compliance*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

Most organizations are already far along in establishing a formal Safety Management System (SMS) – they just don't realize it. They have an operations manual, SOPs, training objectives and aircraft maintenance procedures. Most are aware of personal safety in the workplace, environmental concerns and security concerns, both domestic and abroad. Aviation professionals are prepared to recognize situations that would elevate risk, such as fatigue, bad weather and pressure from others. With all these things well in hand, what operators need is organization, structure and a way to develop missing elements.

The purpose of this course is to acquaint participants with the principles of safety management systems and to help them understand how to transform their current safety program into a functioning, living, breathing SMS. This one-day course will be of interest to management, flight and maintenance personnel, and safety officers who wish to develop a formal SMS.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

OCT. 14-15, 2018

## Emergency Planning for Business Aviation

Meets Objective: Ops5

*Presenter: Aviem International, Inc. and Higher Resources, Inc.*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

The workshop reviews the challenges of experiencing a serious aviation-related accident. This hands-on course utilizes lecture, group discussion, breakout groups, video clips and roleplays for survivor assistance and media interactions. Conducted by several facilitators bringing significant experience and expertise in their respective fields, this is the only course that provides crucial information on next-of-kin support, family and humanitarian assistance issues based on 30-years of research in working with passenger and family survivors of aviation and other disasters, providing participants with the latest best practices available today.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

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## Human Factors in Aviation

Meets Objective: HR9

*Presenter: Richard Komarniski, Grey Owl Aviation Consultants, Inc.*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

The aim of this course, as it relates to aviation flight crews, technicians and managers is to reduce errors and their associated costs, create a corporate culture conducive to human error prevention and to develop realistic and immediate safety nets. This training is focused human performance with the ultimate goal of an increase in overall safety related to the maintenance and operation of business aircraft. Learn through

case studies designed to illustrate the topics covered, which will help you to identify, investigate and mitigate human error to enhance your organization's safety.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

**OCT. 15, 2018**

### **Aviation Security/Personal Protection and Awareness Training**

**Meets Objective:** Ops8

*Presenter: Kris Cannon, Aviation Secure USA*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

This course is designed for flight department personnel who want to learn more about personal protection and security awareness. The presenter will take through several scenarios that prepare you for real life situations regarding aircraft and passenger security, risk management and assessment, hotel security and much more.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

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### **Developing Strategic Vision, Mission and Goals in Business Aviation**

**Meets Objective:** L1, L2

*Presenter: C. Daniel Prather, CAM, Aviation Training Solutions*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

This course will equip participants to strategically position their business aviation department with a properly developed vision, mission, goals, objectives and business plan. By aligning these with corporate business objectives, an aviation department can more fully support the mission of the company and fulfill an effective role for the entire organization.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

**OCT. 19-20, 2018**

### **Management Fundamentals for Flight Departments Workshop**

**Meets Objective:** L2, L3

*Presenter: NBAA and Walter Kraujalis, AeronomX*

Location: Orlando, FL | Time: 7:30 a.m. – 5:00 p.m.

This two-day workshop gives flight department managers key information about safe operations, regulatory compliance, basic management practices, budgeting and accounting, cost controls, vendor selection and tracking, records and reports, planning for the future and other issues. Other topics covered in the workshop include: personnel issues, internal and external communications, case studies, templates and forms and checklists that are useful in daily flight management.

Held in conjunction with the 2018 NBAA Business Aviation Convention & Exhibition.

**Learn more! Visit [www.nbaa.org/pdp](http://www.nbaa.org/pdp)**

## ALL COURSES BY PROVIDER

If you are unable to make it to one of the 2018 NBAA courses listed above, or if you don't find the objective you need through an NBAA course, the following approved PDP providers offer courses throughout the year at locations nationwide. Contact the individual training organizations and educational institutions listed below for the latest course details. (Information current as of October 2017 but subject to change.)

### AERONOMX

Contact: Walter Kraujalis, (727) 233-3429 or [walterkraujalis@gmail.com](mailto:walterkraujalis@gmail.com)

Web: <http://www.aeronomx.com/>

- NBAA Flight Operations Manual Workshop – Employing the International Standard for Business Aircraft Operations (IS-BAO) (Ops1, Ops4)
- NBAA Management Fundamentals for Flight Departments Workshop (L2, L3)

### AEROTECHNA SOLUTIONS

Contact: Len Beauchemin, (770) 514-7241 or [lbeauchemin@aerotechna.com](mailto:lbeauchemin@aerotechna.com)

Web: [www.aerotechna.com](http://www.aerotechna.com)

- NBAA Technical Operations Manual Workshop (T8)

### AVIATION SECURE USA, INC.

Contact: Kris Cannon, [training@aviationsecureusa.com](mailto:training@aviationsecureusa.com)

Web: <http://www.aviationsecureusa.com/>

- Aviation Security/Personal Protection and Awareness Training (Ops8)

### AVIATION TRAINING SOLUTIONS

Contact: Dr. C. Daniel Prather, (951) 902-9206 or [info@dprather.com](mailto:info@dprather.com)

Web: [www.dprather.com](http://www.dprather.com)

- Developing Strategic Vision, Mission and Goals in Business Aviation (L1, L2)
- Effective Leadership in Business Aviation (L3)
- Enhancing Productivity Through Business Aviation (BM1)
- Staffing Needs for Aviation Departments (HR1, HR2)

### AVIEM INTERNATIONAL, INC.

Contact: Dr. Carolyn V. Coarsey, (404) 881-2819 or [carolyn@higherresources.com](mailto:carolyn@higherresources.com)

Web: [www.aviem.com](http://www.aviem.com)

- Emergency Response and Family Assistance for Business Aviation (Ops5)

### BALDWIN AVIATION SAFETY & COMPLIANCE

Contact: Sunshine McCarthy, (843) 342-5434 or [smccarthy@baldwinaviation.com](mailto:smccarthy@baldwinaviation.com)

Web: [www.baldwinaviation.com](http://www.baldwinaviation.com)

- SMS From the Top Down (L7)

## **BRAVO GOLF AVIATION**

Contact: Robert Gould, (413) 320-3977 or bravo-golf-aviation@earthlink.net

Web: www.bravogolfaviation.com

- Practical Aviation Risk Management (HR9)
- Aviation and Maintenance Human Factors Refresher (HR8)

## **CONVERGENT PERFORMANCE, LLC**

Contact: Andy Kay, (703) 441-9213 or info@convergentperformance.com

Web: www.convergentperformance.com

- Pilot Reliability Certification (HR9)
- Maintenance Reliability Certification (L6)

## **CORNERSTONE STRATEGIES, LLC**

Contact: Dr. Shari Frisinger, (281) 992-4136 or shari@cornerstonestrategiesllc.com

Web: www.cornerstonestrategiesllc.com

- Creating and Maintaining a Vibrant Company Mindset (L1)
- Goal Achievement (L2)
- Dynamics of Empowered Leadership (L3)
- The Perceptive Leader (L4)
- Conducting Valuable Performance Reviews (HR5)

## **EMBRY-RIDDLE AERONAUTICAL UNIVERSITY**

Contact: Extended Campus/Corporate Aviation Management Certificate Program, (866) 574-9125 (toll-free), (386) 226-7694 or training@erau.edu

Web: www.proed.erau.edu

- CE 2111 – Value Proposition, Analysis for Corporate Aviation (BM1)
- CE 2112 – Flight Department Finance, Budgeting and Accounting (BM2, BM3)
- CE 2113 – Community Relations (BM8)
- CE 2121 – Strategic Vision and Planning (L1, L2)
- CE 2122 – Leadership Motivation (L3)
- CE 2123 – Managerial Communications (L4)
- CE 2124 – Professional Development (L5)
- CE 2125 – Human Factors (HR9)
- CE 2131 – Standard Operating Procedures and Processes (Ops1)
- CE 2132 – Scheduler and Dispatcher Function (Ops2)
- CE 2133 – Recordkeeping and Regulatory Compliance (Ops3)
- CE 2141 – Workload Management and Training (HR1)
- CE 2142 – Employee Training Programs (HR2, HR3)
- CE 2143 – Staffing and Team Building (BM6, HR4)
- CE 2144 – Performance Reviews and Feedback Systems (HR5)
- CE 2145 – Compensation and Rewards Programs (HR6, HR7)
- CE 2146 – Human Resource Management, Law and Ethics (HR8)
- CE 2152 – Aviation Maintenance Management (T2, T5, T8)
- CE 2153 – Customer Service Programs (T4)
- CE 2154 – Aviation Security (T6, BM5)
- CE 2155 – Vendor Management (T7)
- CE 2157 – Aviation Safety Audits (T2)

## GLOBAL JET SERVICES, INC.

Contact: J.D. McHenry, (860) 651-6090 or [sales@globaljetservices.com](mailto:sales@globaljetservices.com)

Web: [www.globaljetservices.com](http://www.globaljetservices.com)

- Aviation Maintenance Management (L3)
- Human Factors (HR9)
- Maintenance Resource Management (L6)

## GREY OWL AVIATION CONSULTANTS, INC.

Contact: Richard Komarniski, (204) 848-7353 or [richard@greyowl.com](mailto:richard@greyowl.com)

Web: [www.greyowl.com](http://www.greyowl.com)

- Human Factors (HR9)

## INTERNATIONAL BUSINESS AVIATION COUNCIL

Contact: Jason Starke, (832) 538-9107 or [jstarke@ibac.org](mailto:jstarke@ibac.org)

Web: [www.ibac.org](http://www.ibac.org)

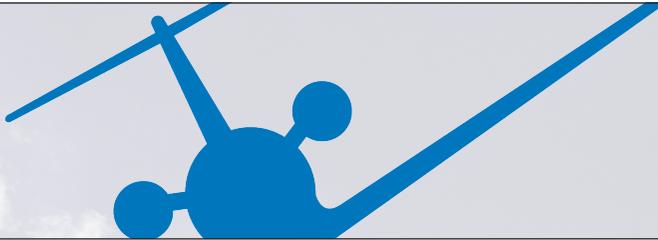
- Fundamentals of IS-BAO Workshop (Ops4)

## JETLAW, LLC

Contact: Kent S. Jackson, (913) 338-1700 or [kjackson@jetlaw.com](mailto:kjackson@jetlaw.com),  
or Kali M. Hague, [khauge@jetlaw.com](mailto:khauge@jetlaw.com)

Web: [www.jetlaw.com](http://www.jetlaw.com)

- Regulatory Compliance and Documentation (Ops3)



# J E T L A W . C O M

PDP COURSE

## Regulatory Compliance and Documentation

NBAA Leadership Conference 2018  
San Diego, CA — February 26, 2018

To register, contact

Kent S. Jackson: [kjackson@jetlaw.com](mailto:kjackson@jetlaw.com)

Kali M. Hague: [khauge@jetlaw.com](mailto:khauge@jetlaw.com)

[Jetlaw, LLC](#) | [Washington, D.C.](#) | [Kansas City](#) 202.499.3834 [Jetlaw.com](#)

## KANSAS STATE UNIVERSITY

Contact: Dr. Tara Harl, (785) 826-2622 or tlharl@ksu.edu

Web: [www.salina.k-state.edu/aviation](http://www.salina.k-state.edu/aviation)

- Business and Corporate Aviation Management (BM1)

## MOORE LIFE LEADERSHIP, LLC

Contact: Scott A. Moore, (804) 314-6313 or scott@morelifelead.com

Web: [moorelifeleadership.com](http://moorelifeleadership.com)

- Leadership with a Vision (L1, L2)
- Aviation Leadership (L1, L2, L3)

## NATIONAL BUSINESS AVIATION ASSOCIATION (NBAA)

Contact: Tyler Austin, (202) 783-9267 or taustin@nbaa.org

Web: [www.nbaa.org/pdp](http://www.nbaa.org/pdp)

While NBAA hosts several courses each year that are developed and taught by other providers, the following three courses were developed by NBAA:

- Flight Operations Manual Workshop (for IS-BAO) (Ops1, Ops4)
- Management Fundamentals for Flight Departments Workshop (L2, L3)
- Technical Operations Manual Workshop (T8)

## OHIO UNIVERSITY

Contact: Bryan Branham, (740) 591-7780 or branham@ohio.edu

Web: [www.ohio.edu/aviation](http://www.ohio.edu/aviation)

- AVN 4800 – Business in Aviation (BM1)

## PAR TRAVEL TECH, INC.

Contact: Phil Roberts, (937) 248-1191 or phil.roberts@partraveltech.com

Web: [www.partraveltech.com](http://www.partraveltech.com)

- Introduction to Business Aviation (BM1)
- Principles of Aviation Leadership (L1, L2)

## SAINT LOUIS UNIVERSITY

Contact: Center for Aviation Safety Research, (314) 977-8725 or casr@slu.edu

Web: <http://parks.slu.edu/research/centers-labs-facilities/CASR>

- Safety Management Systems for Managers (L7)

## SATCOM DIRECT, INC.

Contact: Mark Mata, (321)-525-6584 or training@satcomdirect.com

Web: [www.satcomdirect.com](http://www.satcomdirect.com)

- Cybersecurity Risk Management for Flight Departments (BM5, BM8, AF4)

## SERVICEELEMENTS

Contact: Bob Hobbi, (480) 538-0123 or bhobbi@serviceelements.com

Web: [www.serviceelements.com](http://www.serviceelements.com)

- Teams in Business and General Aviation, Performance Enhancing Tools (BM6)
- Aviation Service Solutions and Strategy (L3)
- Effective Leadership in Aviation (L5)
- Capitalize on Human Resources (HR4)
- Recognizing Resource Management Techniques and Participles (Ops9)

## SINCLAIR COMMUNITY COLLEGE

Contact: Kent Wingate, (937) 512-2242 or kent.wingate@sinclair.edu

Web: [www.sinclair.edu](http://www.sinclair.edu)

- AVT 1140-222 – Introduction to Business Aviation (BM1)
- AVT-141-225 – Principles of Aviation Leadership (L1, L2)

## SUMMIT SOLUTIONS LLC

Contact: Jodie Brown, (303) 670-8178 or jodie@summit-solutions.com

Web: [www.summit-solutions.com](http://www.summit-solutions.com)

- Strategic Leadership: How to Inspire, Influence and Achieve Results (L3)
- Building, Coordinating and Developing a Flight Department Team (BM6)
- When Leaders Talk: Mastering Communications Skills (L4)

## UNIVERSITY OF DUBUQUE

Contact: Steven Accinelli, (563) 589-3179 or saccinel@dbq.edu

Web: [www.dbq.edu](http://www.dbq.edu)

- AVI 344 – Corporate Aviation (BM1)

## THE DAEDALUS GROUP

Contact: Bob Mason, (505)-453-5266 or bob@dleadershipgroup.com

Web: [www.dleadershipgroup.com](http://www.dleadershipgroup.com)

- Planning to Excel (L1, L2)

## THE VANALLEN GROUP

Contact: Caycee Bradley, (770) 507-5001 or cbradley@vanallen.com

Web: [www.vanallen.com](http://www.vanallen.com)

- Emergency Response Planning Workshop (Ops5)

## UNMANNED SAFETY INSTITUTE

Contact: Josh Olds, (407) 499-2052 or josh.olds@argus.aero

Web: [usi.matrixlms.com/remotepilot](http://usi.matrixlms.com/remotepilot)

- Small UAS Ground School (Ops7, Ops9)

# SAVE THE DATES – 2018 NBAA EVENTS

Schedulers & Dispatchers Conference  
Feb. 6-9, 2018 • Long Beach, CA

Leadership Conference  
Feb. 26-28, 2018 • San Diego, CA

Business Aircraft Finance, Registration & Legal Conference  
March 18-20, 2018 • Fort Myers, FL

International Operators Conference  
March 26-29, 2018 • Las Vegas, NV

Maintenance Conference  
May 1-3, 2018 • Albuquerque, NM

Flight Attendants/Flight Technicians Conference  
June 26-28, 2018 • Saint Paul, MN

Business Aviation Convention & Exhibition (NBAA-BACE)  
Oct. 16-18, 2018 • Orlando, FL

**For more details as they become available, visit NBAA's website at  
[www.nbaa.org/events](http://www.nbaa.org/events)**



**NBAA**

National Business Aviation Association  
1200 G Street NW, Suite 1100  
Washington, DC 20005