

PRESS RELEASE

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For Immediate Release

JETNET Releases February 2013 Pre-Owned Business Jet and Business Turboprop Aircraft and Helicopter Market Information

UTICA, NY – JETNET LLC, the leading provider of corporate aviation information, has released February 2013 results for the pre-owned business jet, business turboprop, and helicopter markets.

For Sale Market Summary

Highlighted in Table A are the for-sale worldwide trends across all aircraft market segments, comparing February 2013 to February 2012. Fleet for sale percentages in all market sectors were down in the February comparisons, except piston helicopters. Business turboprops moved still lower, well below the 10% mark, clearly moving it into a seller’s market.

Table A

Worldwide Trends				
February	Business Aircraft		Helicopters	
	Jet	T/P	Turbine	Piston
In-Operation Fleet	19,005	13,829	19,089	9,402
For Sale	2,537	1,090	1,173	567
% of Fleet For Sale 2013	13.3%	7.9%	6.1%	6.0%
% of Fleet For Sale 2012	13.9%	9.4%	6.4%	5.9%
Change - % For Sale	(-0.6) pt.	(-1.5) pt.	(-0.3) pt.	.1 pt.

Source: JETNET

Two segments, business jets and turbine helicopters, have crossed the 19,000 in-operation level.

It is noteworthy to report that for-sale business jets have changed very little from the 2,500 level over the past several years since climbing from the 1,600 level prior to 2008. The percentage for sale has declined as a result of the growth of the in-operation fleet numbers, as shown in table B.

Table B

Business Jet Fleet	February			
	2013	2012	Change	%
In Operation	19,005	18,533	472	2.5%
For Sale	2,537	2,567	-30	-1.2%
% For Sale	13.3%	13.9%	(-0.6) pt.	

Source: JETNET

In-operation business jets have increased by 472 (2.5%) while those for sale have decreased by 30 (1.2%). These changes produced results with percentages for sale at 13.3%, declining by 0.6 percentage point from 13.9%.

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Table C further shows the anatomy of in-operation business jet fleet numbers in February 2013 compared to February 2012:

Table C

Business Jets	Total Fleet	Aircraft In Production	Percentage In Production	Aircraft In Operation	Percentage In Operation	Aircraft Out Of Operation	Percentage Out Of Operation
Feb. 2012	20,982	672	3.2%	18,533	88.3%	1,777	8.5%
Feb. 2013	21,505	591	2.8%	19,005	88.4%	1,909	8.9%
Differences	523	-81	-0.4	472	0.1	132	0.4

Source: JETNET STAR reports

The total fleet increased by 523 business jets from February 2012 compared to February 2013. However, the number of business jets in production declined by 81 and the number out of operation (retired/stored) increased by 132, resulting in an increase of 472 for in-operation business jets.

Global: U.S. vs. Non-U.S. For Sale

Table D shows the comparison between February 2012 and February 2013 of the for-sale total (global) fleet, and then provides a comparison of the split between U.S. and Non-U.S. markets. The number of for-sale business jets declined in the U.S. but increased in the Non-U.S. market.

Table D

Business Jets	Aircraft In Operation			Aircraft For Sale			Percent For Sale		
	Global	USA	Non USA	Global	USA	Non USA	Global	USA	Non USA
Feb. 2012	18,533	11,018	7,515	2,567	1,604	963	13.9%	14.5%	12.8%
Feb. 2013	19,005	11,237	7,768	2,537	1,530	1,007	13.3%	13.6%	12.9%
Differences	472	219	253	-30	-74	44	-0.6%	-0.9%	0.1%

Source: JETNET STAR reports

Since 1988, JETNET has delivered the most comprehensive and reliable business aircraft research to its exclusive clientele of aviation professionals worldwide. JETNET is the ultimate source for information and intelligence on the worldwide business, commercial, and helicopter aircraft fleet and marketplace, comprised of some 100,000 airframes. Headquartered in its state-of-the-art facility in Utica, NY, JETNET offers comprehensive user-friendly aircraft data via real-time internet access or regular updates.

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